# FINAL PRESENTATION ON PROJECT No 2 AUTOMATIC PET FEEDER

Instructor: Dr. Pisut Koomsap

Prepared by: Group No 3
Nguyen Thanh Binh
Nguyen Viet Dung
Nguyen Thi Thanh Van
Dang Phi Van Hai
Ngo Hoang Anh

#### **CONTENT OF PRESENTATION**

**INTRODUCTION** 

**IDENTIFY CUSTOMER NEEDS** 

**ESTABLISH TARGET SPECIFICATION** 

**CONCEPT GENERATION** 

**CONCEPT SELECTION** 

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PRODUCT ARCHITECTURE

PROTOTYPING AND DEMONSTRATION

**DETAIL DESIGN** 

**CONCLUSION** 

#### INTRODUCTION

- PetCare Ltd, a company specialize in pet feeder, pet foods, pet toys etc. in Vietnam with the hundreds of retailers.
- To scope with market opportunity, it has been assigned a Product Development Team to design an new model of Automatic Pet Feeder

#### **Brief mission statement**

Product description: Twin compact automatic pet feeder

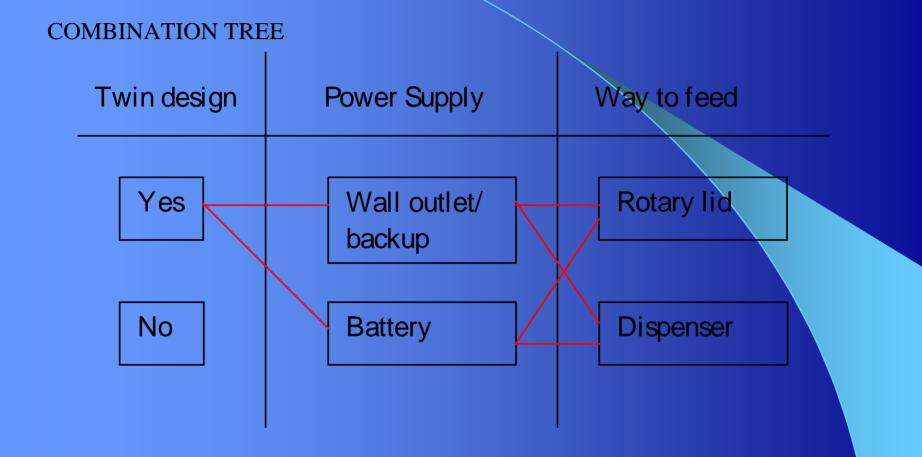
# **Key business goals:**

- First Product Introduction in 3<sup>rd</sup>Q 2005
- 20% gross margin

# **HOUSE OF QUALITY**

| DIRECTION OF IMPROVEMENT  | <b></b>         | <b>A</b>              |             | 0           | 0                    |           |         |       |         |        |                 |            |       |
|---------------------------|-----------------|-----------------------|-------------|-------------|----------------------|-----------|---------|-------|---------|--------|-----------------|------------|-------|
| HOW'S WHAT'S              | Cost of product | Range of time setting | Way to feed | Twin design | Type of power supply | IMPORTACE | PetMate | PetCS | CURRENT | FUTURE | NEED TO IMPROVE | SALEIMPACT | SCORE |
| Reasonable price.         | 9               |                       |             |             | 3                    | 5         | 4       | 4     | 3       | 5      | 1.7             | 1.5        | 12.5  |
| A utomatic operating      |                 | 9                     |             |             | 3                    | 5         | 5       | 2     | 4       | 5      | 1.3             | 1.0        | 6.3   |
| Rugged and compact design |                 |                       |             |             |                      | 3         | 5       | 3     | 3       | 5      | 1.7             | 1.2        | 6.0   |
| Twin pet feeder           |                 |                       |             | 9           |                      | 5         | 1       | 1     | 1       | 5      | 5.0             | 1.5        | 37.5  |
| ABSOLUTE IMPORTANT        | 113             | 99.3                  | 9.69        | 338         | 72.3                 |           |         |       |         |        |                 |            |       |
| RELATIVE IMPROTANT        | 12%             | 16%                   | 8%          | 37%         | %8                   |           |         |       |         |        |                 |            |       |

# Concept Generation



# Concept Generation (cont.)

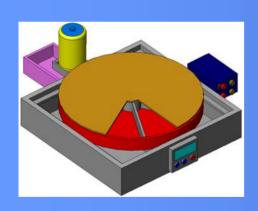
#### **RESULT:**

Solution #1: Twin design/Wall outlet with backup/Rotary lid

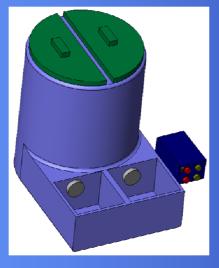
Solution #2: Twin design/Wall outlet with backup/Dispenser

Solution #3: Twin design/Battery/Rotary lid

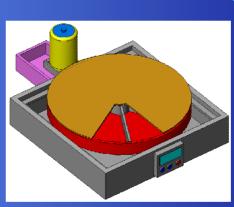
Solution #4: Twin design/Battery/Dispenser



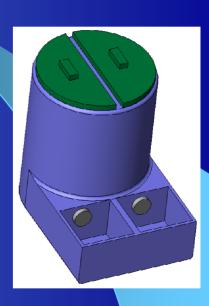




Solution #2



Solution #3

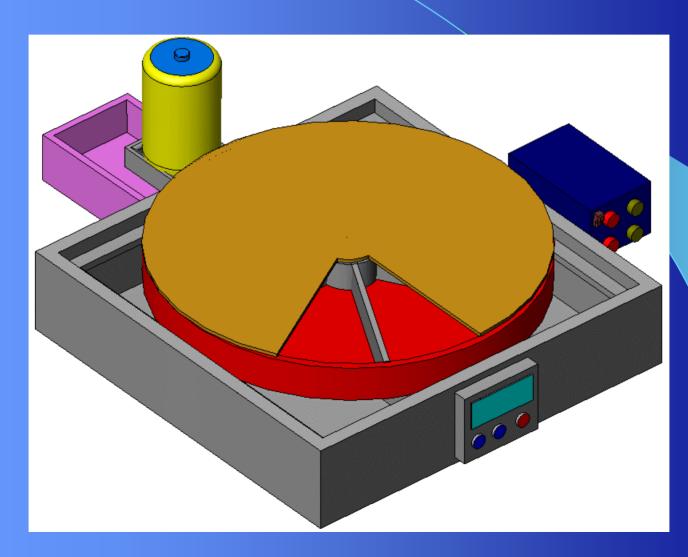


Solution #4

# Concept Selection

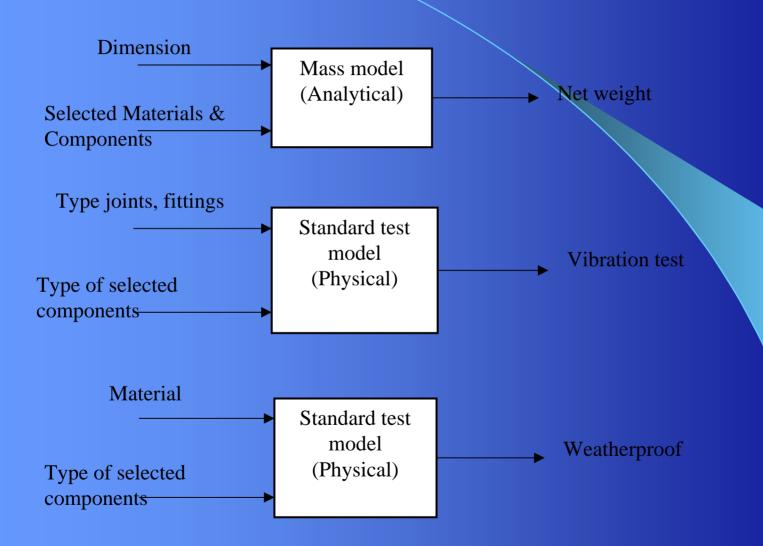
#### **RESULT:**

Solution #1: Twin design/Wall outlet with backup/Rotary lid



#### **FINAL SPECIFICATIONS**

#### Develop the technical model of product



#### FINAL SPECIFICATIONS (Cont.)

# **Develop the cost Model of the Product**

| - Selling price :            | 110\$ |
|------------------------------|-------|
| - Retailer's Margin:         | 20%   |
| - Company's Margin:          | 25%   |
| - Target manufacturing cost: | 66\$  |

## FINAL SPECIFICATIONS (Cont.)

#### **Develop the cost Model of the Product**

| Part/Component                | Qty. High |      | Low  |  |  |
|-------------------------------|-----------|------|------|--|--|
|                               |           | (\$) | (\$) |  |  |
| Frame                         | 1         | 4    | 3    |  |  |
| Power                         | 1         | 8    | 5    |  |  |
| Control system                | 1         | 20   | 17   |  |  |
| Food block                    | 1         | 13   | 11   |  |  |
| Water block                   | 1         | 4    | 3    |  |  |
| Misc.                         | -         | 3    | 3    |  |  |
| Assembly (25\$/hr)            | 15 min    | 4.2  | 4.2  |  |  |
| Overhead (25% of direct cost) | -         | 14.0 | 11.5 |  |  |
| Total manufacturing cost      |           | 70   | 58   |  |  |

#### PROCESS DRIVEN DESIGN

# Part decomposition:

| Component                | Type of component |  |  |
|--------------------------|-------------------|--|--|
| Food tray(including lid) | Designed          |  |  |
| Stepping motor           | External standard |  |  |
| Control panel            | Internal standard |  |  |
| Control board            | Internal standard |  |  |
| Control program          | Internal standard |  |  |
| Electronic components    | External standard |  |  |
| Power supply             | External standard |  |  |
| Water container          | Designed          |  |  |
| Water bowl               | Designed          |  |  |
| Base                     | Designed          |  |  |

#### PROCESS DRIVEN DESIGN (Cont.)

# Assembly plan:

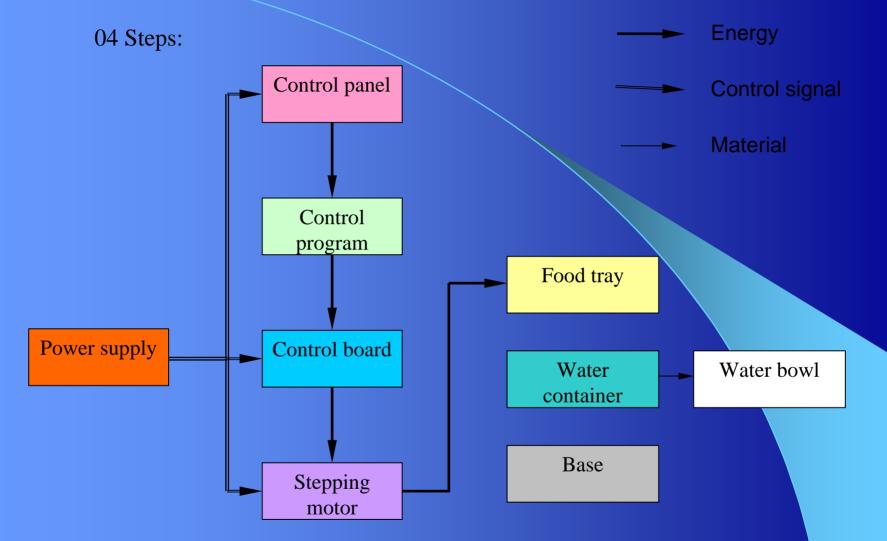
- ♦ Firstly, secure the base
- ♦ Secondly, Put the control board on the support of the base
- ♦ Thirdly, put the food tray on top of the base
- ♦ Fourthly, we put the water container on the base
- ♦ Finally, The food tray has the stepping motor inside it, next the cover lid is put on the motor.

#### PROCESS DRIVEN DESIGN (Cont.)

Material-First Approach is used to select material and process for food tray and base.

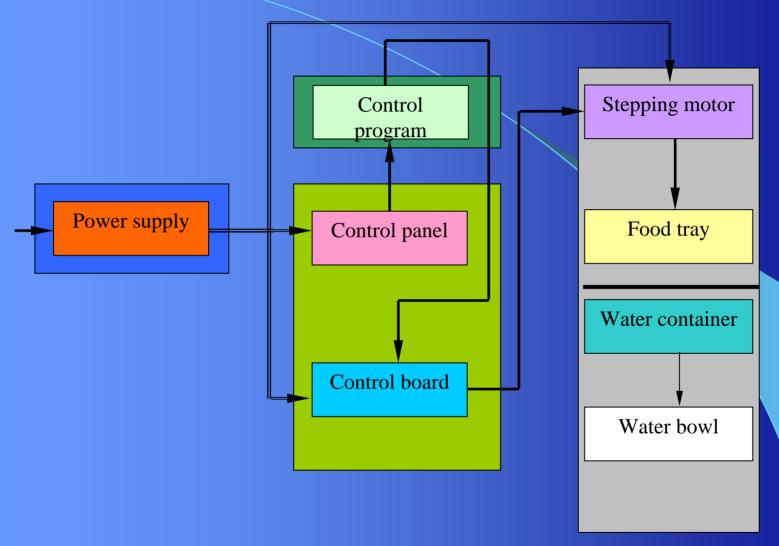
| Application requirement | Removable, easy to clean            |
|-------------------------|-------------------------------------|
| Feasible material class | PVC, stainless steel                |
| Candidate process type  | Molding, drilling, cutting, welding |
| Part requirement        | Rugged, compact                     |
| Feasible process type   | Molding, drilling                   |

#### PRODUCT ARCHITECTURE



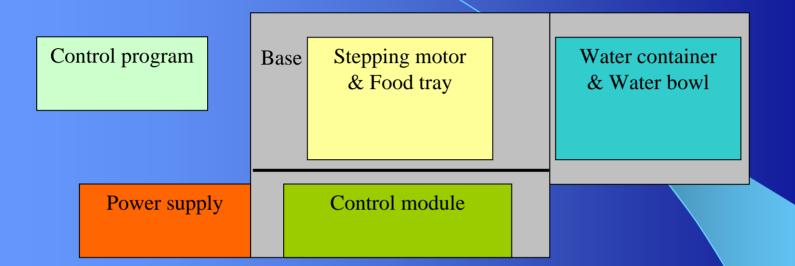
STEP 1: Create schematic for pet feeder

#### PRODUCT ARCHITECTURE (Cont.)



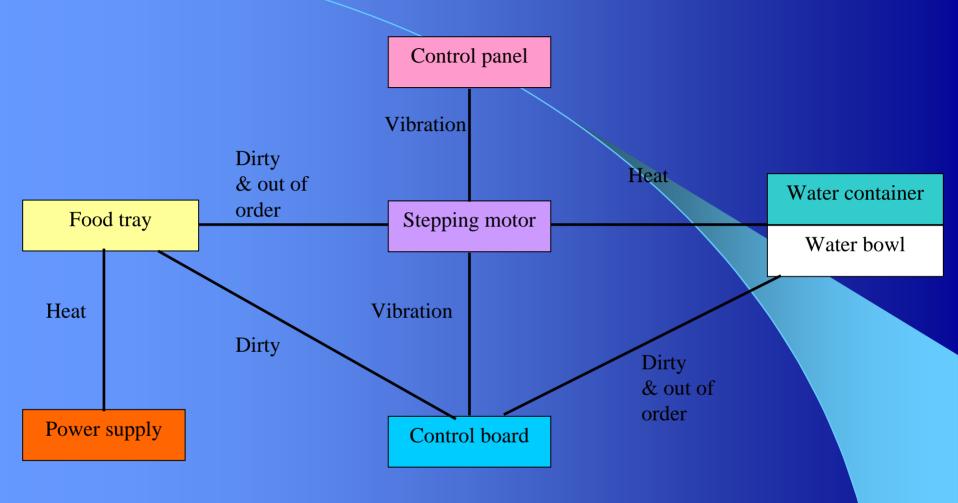
STEP 2: Cluster the element of the schematic

#### PRODUCT ARCHITECTURE (Cont.)



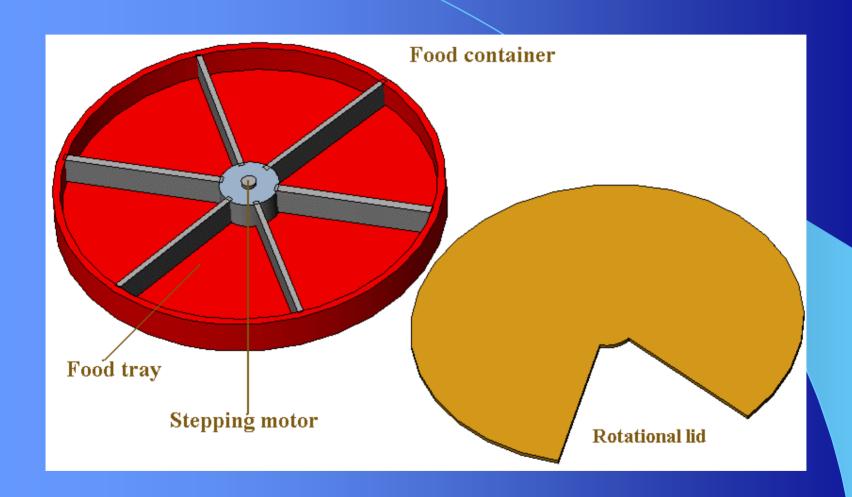
STEP 3: Create a rough geometric layout

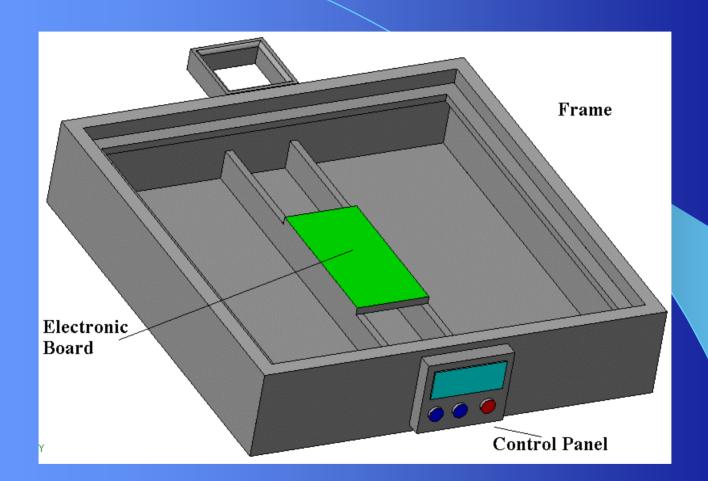
#### PRODUCT ARCHITECTURE (Cont.)



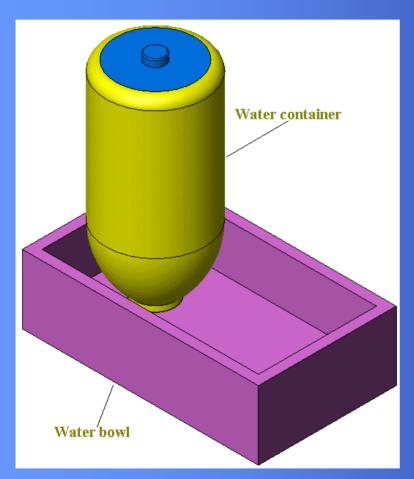
STEP 4: Identify the fundamental and incidental interaction

#### PROTOTYPING AND DEMONSTRATION





#### PROTOTYPING AND DEMONSTRATION

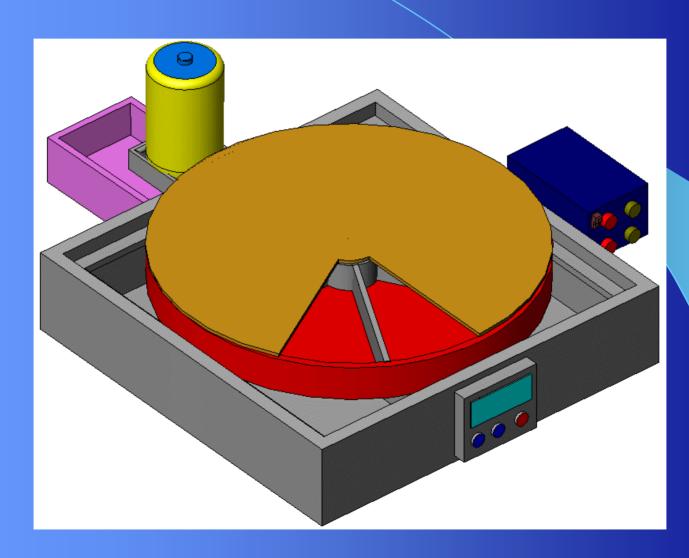


Water container



Power supply

# PROTOTYPING AND DEMONSTRATION (Cont.)



# PROTOTYPING AND DEMONSTRATION (Cont.)



Real prototype

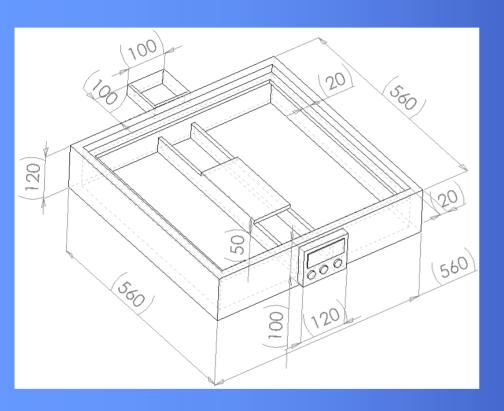
## **DETAIL DESIGN**

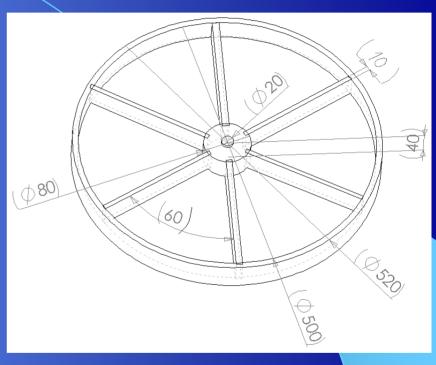
# Bill of materials:

| Components/Parts      | Qty     | M aterial           | Value & Standard            |
|-----------------------|---------|---------------------|-----------------------------|
| Power Supply          | 1       | -                   | 12 D V C - A T X 12 V 2.01  |
| Base                  | 1       | PVC compound        |                             |
| Food tray             | 1       | PVC compound        |                             |
| W ater Container      | 1       | Transparent Plastic |                             |
| W ater Bowl           | 1       | Transparent Plastic |                             |
| Printed Circuit Board | 1       | -                   | DEEE                        |
| Control Button        | 3       | Plastic             |                             |
| 7-Segment Led         | 4       | Plastic             |                             |
| Micro controller 8951 | 1       | Silicon             |                             |
| Stepping Motor        | 1       | Steel + Cu          | 5 V, 200 m A, 2 phase, 1.8° |
|                       |         |                     | step angle, 200 full steps  |
|                       |         |                     | per rev. M \$23 standard    |
| Resistance            | 3       | -                   |                             |
| LM 7805               | 1       | Silicon             |                             |
| S L N 2 8 0 3 A       | 1       | Silicon             |                             |
| Capacity              | 1       | C eram ic           |                             |
| Heat sink             | 1       | A 1                 |                             |
| Dowd load Kit for     | 1       | -                   |                             |
| AT89C51               |         |                     |                             |
| Software Program      | 1       | -                   | Assembly Language           |
| Screw                 | 8       | Steel               |                             |
| Switch                | 1       | Plastic             |                             |
| W ire                 | 0.5 m m | Plastic             |                             |

#### **DETAIL DESIGN (Cont.)**

# Details drawings



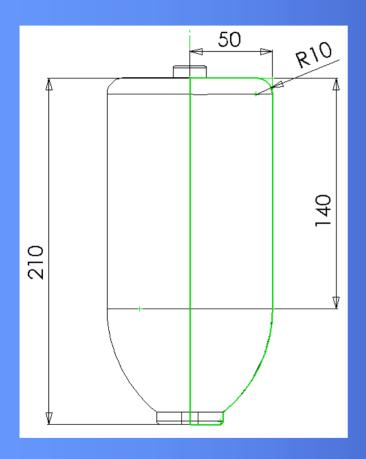


Frame

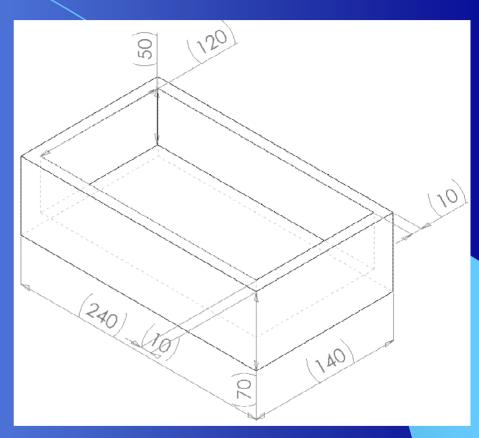
Food container

#### **DETAIL DESIGN (Cont.)**

# Details drawings



Water container



Water bowl

# CONCLUSION Water container Food container Controller Figure 01: Solution with rotary lid

#### **CONCLUSION** (Cont.)

During the 8-week period, the project team has almost completed the product development process for the market-pull product from taking into consideration of market opportunities up to refining specifications and some parts of System Level Design. The concrete result of these process are:

- Selected concept
- Final specifications
- Product architecture
- Prototype and its demonstration
- Bill of materials

#### **CONCLUSION** (Cont.)

The above results are the fundamentals for the next step of products development process. Therefore, there exists a strong believe that the new series of Automatic Twin Pet Feeder shall gain significant market share in Vietnam as well as in some South East Asian Countries and successfully achieve all target goals established in its mission statement during whole life of its product lifetime.

# THANK YOU

and enjoy

**Demonstration**