## Asian Institute of Technology-AIT

## ait Center in vietnam-aitcv

## Project 2 <br> COIN SORTER MACHINE Design and Development

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## Outline

- General of Phase 1
- Overview of Phase 2
- Product Architecture
- Product Design
- Make Prototype
- Conclusion


Ten steps and product demo

## Define customer needs

## 1. Business Opportunities

- Vietnamese government launch new new type of money: Polymer and Coin since $1^{\text {st }}$ Jan 2004
- Vietnamese Coin has 5 types
- Shop owners require a machine to sort coins


## Define customer needs

## 2. Business Target

- Name of Product: Coin Sorter Machine Machine
- Market segment: Big shops and supermarket
- Business goals: Products will be introduced in April. 2004
- Estimate sale volume: 3000-5000 units units


## Define customer needs

1. Method of define Customer needs

- Face to face interview
- Number of interviewee: 30 shop owners owners including 6 lead users
- Place of interview: Hanoi (15), and HCMC (15)
- Customer survey form


## Define customer needs

| $\#$ | Customer Statement | Interpreted Needs |
| :--- | :--- | :--- |
| 1 | l'd like to have a C.S machine <br> is small | C.S dimentions are small |
| 3 | l'd like a machine is light <br> weight | C.S is light weight |
| 4 | l'd like a machine can sort all <br> my coins at the end of a day <br> business | C.S can sort large numbers <br> of coins |
| 6 | l'd like a machine can sort <br> properly coin types | C.S sorts coin exactly |
| 9 | l'd like a machine very easy to <br> use to all my staffs | C.S is easy to use |
| 3 | l'd like a machine make me <br> reduce stress when use it | C.S has music player |

## Define customer needs

1. Organize C.Ns and Rate Important needs

| Hierarchy | Customer Needs | Imp. |
| :---: | :--- | :---: |
|  | C.S dimentions are small | 10 |
|  | C.S is light weight | 9 |
| Basic | C.S can sort large number of coins | 10 |
| functions | C.S sorts coin exactly | 10 |
|  | C.S is easy to use | 10 |
| Extra <br> function | C.S has music player | 8 |
| Upgrade <br> function | Has motor driven sort screen | 8 |
| 004 | 7 |  |

## Establish product specification

| Metric <br> no. | Need <br> no | Metric | Imp | Units |
| :---: | :---: | :--- | :---: | :---: |
| 1 | 1 | Dimention | 9 | $\mathrm{~cm}^{*} \mathrm{~cm}^{*} \mathrm{~cm}$ |
| 3 | 3 | Total weight | 9 | Gram |
| 4 | 4 | Sorting coins per time | 9 | Coin/s |
| 6 | 6 | Tolerance | 10 | Mm |
| 7 | 7 | Easy to operation | 9 | Rank(1...5) |
| 11 | 13 | Music device | 9 | Number |
| 12 | 15 | Motor driven | 8 | Number |
|  |  |  | 8 |  |
| 1045 |  |  |  |  |

## Establish product Specification

## Establish product Specification House of Quality for coin sorter



## Establish product Specification cost model for coin sorter

| No | Components |  | $\begin{gathered} \text { Qty/un } \\ \text { it } \end{gathered}$ | (Dong/ each) | (Total <br> Dong) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | Coin sorter | 5 | 60,000 | 300,000 |
| 2 |  | Coin tray | 1 | 50,000 | 50,000 |
| 3 |  | Detecting lamp | 1 | 15,000 | 15,000 |
| 4 |  | Music | 1 | 5,000 | 5,000 |
| 5 |  | Sensor counter | 5 | 30,000 | 150,000 |
| 6 |  | Digital indicator | 1 | 50,000 | 50,000 |
| 7 |  | Motor | 1 | 100,000 | 100,000 |
|  |  | Controller | 1 | 50,000 | 50,000 |
|  | Total |  | 16 | 360,000 | 720,000 |
|  |  |  | 15\% | 57,600 | 108,000 |
|  | Production cost |  | 25\% | 90,000 | 180,000 |
|  |  |  |  | 507,600 | 1,008,000 |

## Concept Generation.

## Clarify the problem.

Search externally and Internally.

## Explore systematically.



## Concept Selection.

## Concept screening.

Base on the results of key needs and HOQ, we can screen these concepts to narrow them.
Concept scoring.
Base on the results of concept screening table. We will make the score table to select the best solution.

| Selection criteria | $\begin{aligned} & \stackrel{7}{5} \\ & .00 \\ & 0 \\ & 3 \end{aligned}$ | Concepts |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Sol.A |  | Sol. B-C-F ref.) |  | Sol. E |  | Sol. G |  |
|  |  | $\begin{aligned} & \text { an } \\ & \text { E } \\ & \text { IN } \end{aligned}$ | $\begin{aligned} & \text { J } \\ & 0 \\ & 0 \\ & 0.0 \\ & 0 \\ & 0 \\ & 3 \\ & 3 \end{aligned}$ |  | $\begin{aligned} & \text { J } \\ & 0 \\ & 0 \\ & 0.0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & \text { on } \\ & \stackrel{y}{\sim} \\ & \text { है } \end{aligned}$ |  | \% |  |
| Ease of use | 10 | 4 | 40 | 3 | 30 | 4 | 40 | 4 | 40 |
| Ease of maintenance | 5 | 4 | 20 | 3 | 15 | 4 | 20 | 4 | 20 |
| Durability | 10 | 3 | 30 | 3 | 30 | 3 | 30 | 3 | 30 |
| Reliability | 22 | 3 | 66 | 3 | 66 | 1 | 22 | 3 | 66 |
| Shape | 7 | 2 | 14 | 3 | 21 | 5 | 35 | 4 | 28 |
| Weight | 10 | 3 | 30 | 3 | 30 | 4 | 40 | 3 | 30 |
| Maximum number of coin per time | 8 | 3 | 24 | 3 | 24 | 4 | 32 | 3 | 24 |
| Sorting speed | 10 | 3 | 30 | 3 | 30 | 4 | 40 | 3 | 30 |
| Total score | 100 | 344 |  | 300 |  | 313 |  | 358 |  |
| Rank |  | second |  | fourth |  | third |  | first |  |
| Continue? |  | Devolop |  | no |  | no |  | Develop |  |

## Refine the specification.

As a concept has been chosen. We refine the specification then bring out the refined specifications as follow:

| Metric No | Needs <br> No | Metric | Imp. | Unit | Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | Dimension | 9 | mm | $<200 \times 200 \times 250$ |
| 2 | 2 | Material | 9 | Kind | Plastic |
| 3 | 3 | Total weight | 9 | Gram | $<1000$ |
| 4 | 4 | Sorting coins per time | 9 | second | $>50$ |
| 5 | 5 | Type coins can sort | 9 | Type | $>5$ |
| 6 | 6 | Tolerance | 8 | Mm | <3 |
| 7 | 7 | Ease of operation | 8 | (1...5) | $>3$ |
| 8 | 10 | Cabinets | 9 | Number | $>5$ |
| 9 | 11 | Indicator for each cabinets | 8 | Number | $>1$ |
| 10 | 12 | Fake detecting lamp | 9 | Number | $>1$ |
| 11 | 13 | Music device | 9 | Number | $>1$ |
| 12 | 15 | Motor driven | 9 | Number | $>1$ |
| 13 | 9,12,14 | Sensor | 8 | Number | $>5$ |
| 14 | 8 | Maintenance | 9 | Time/year | <3 |

## Product Design \& Develop Action plan

## Set product objectives



## Product design

Select
Prototype

Make
Prototype

Overview
Objectives

1. Internal Objectives

- Minimize number of parts
- Minimize and standardize parts type
- Minimize production time
- Minimize and simply assembly steps
- Upgradable and flexible product
- Available of materials and vendors


# Overview <br> Objectives 

2. External Objectives

- Easy to use
- Easy to maintenance
- Extra function

- Up gradable and flexible product


## Product Architecture Modular Architecture



1. Modular architecture selected

- Product must combine of independent chunk
- Each chunk plays one function

Design product with minimize of chunk interactions

- Minimize design changing effects of one chunk to other chunks
- Stabilize production processes


## Product Architecture Product Schematic and Cluster



## Product design Design components

- Coin sorter module
- Coin trays module
- Extra-function module
- Music player
- Detect fake money



# Product design Coin sorter module 

- The sieve is made from little erosive material: Stainless steel


## Product design Coin sorter module

- The hole of sieve has to guarantee that it does not trap the smaller coins at each floor.
- Parabolic tapering of the edges can apply to optimize this effect
- A mill machine with sphere cuter for 3D surface. Since we do not have such machine, mica is best choice for our prototype



## Product design Coin sorter module

- Sort best of 100 coins per batch and maximum for a bath is 150
- Testing with the most difficult case: 149 largest coins and a smaller coin
- Initially, 25-holes sieve was tested: three time of shaking the smaller coin passed through to the lower level


## Product design Coin sorter module

- Since the dimension of machine has small enough for easy operation and good appearance $\Rightarrow 10$-hole sieve was tested
- Result: 4 times of shaking the smaller coin passed through in case 100 coins and 5-6 times for the case of 150 coins
- We decided our sieve will have 10 holes for each floor


## Product design Coin sorter module

- The ratio between "buffer area" and whole surface of each floor is minimum but it still guarantees the strenath of structure



## Product design Coin sorter module

| No. | Sieve floor | Diameter of <br> biggest coin <br> through the <br> hole (Rc-mm) | Diameter of <br> sieve hole <br> (R-mm) | D - Dimension <br> $(\mathrm{mm})$ |
| :---: | :--- | :---: | :---: | :---: |
| 1 | Highest floor | 25 | 25.74 | 2.6 |
| 2 | Third floor | 23 | 23.76 | 2.4 |
| 3 | Second floor | 19 | 19.8 | 2 |
| 4 | Lowest floor | 17 | 17.84 | 1.8 |

## Product design <br> Coin sorter module

- The coin is visible during sorting
- How is the appearance of this module?



## Product design Coin sorter module

- Screw using, symmetry design
- How would we get the coins out?
- We cut small vertical slots in the side of each level, two-coins wide and twocoins high


## Product design Coin sorter module



## Product design Coin trays module

- The idea: The best way to contain separately each type of coin is some trays would be designed and placed under each level accordingly



## Product design Coin trays module

- Material: Because this component does not request very strong whereas it needs light and aesthetic, thus mica is a best choice


## Product design Coin trays module



## Product design Bill of material

| No. | Material type | Unit | Quantity | Material <br> code | Applied function |
| :---: | :--- | :---: | :---: | :---: | :--- |
| 1 | Mica 5mm thick | m 2 | 0.5 | WR-01 | Wall of each <br> floor |
| 2 | Mica 3mm thick | m 2 | 0.5 | CT-01 | Coin tray |
| 3 | Stainless steel <br> 1 mm thick | m 2 | 0.5 | SS-01 | Sieve |
| 4 | Steel screw <br> $10 \times 3 \mathrm{~mm}$ | Pcs. | 50 | VC-01 | To connect <br> component each <br> others |
| 5 | Hinge | To join coin tray <br> with coin sorter <br> module |  |  |  |
| 6 | Silicon <br> $300 \mathrm{ml} /$ tube | Tube | 1 | SH-01 |  |
| 7 | Other <br> accessories | Lot | 1 |  |  |

## Product design List of tool needing to make prototype

| No. | Tool and machine name | Unit | Quantity |
| :---: | :--- | :---: | :---: |
| 1 | Hand drilling machine: $200 \mathrm{~W} 220 \mathrm{~V} / 50 \mathrm{~Hz}$ | Pcs | 1 |
| 2 | Complete of wood cutter set (range 1-20mm) | Set | 1 |
| 3 | Complete of metal cutter set (range 1-20mm) | Set | 1 |
| 4 | Complete of grind stone set (range 1-20mm) | Set | 1 |
| 5 | Complete of file set | Set | 1 |
| 6 | Table drilling machine | Pcs | 1 |
|  | Personal computer with AutoCAD 2002 <br> 7 | Software |  |
| 8 | A4 Laser Printer | Set | 1 |
| 9 | Steel Saw | Pcs | 1 |
| 10 | Others: rule, hammer, screw driver, $\ldots$ | Set | 1 |

## Making prototype General production process flow

$\left.\begin{array}{|c|c|c|c|c|}\hline \text { No. } & \text { Action step } & \text { Time } & \begin{array}{c}\text { Necessary } \\ \text { Material }\end{array} & \text { Necessary Tool } \\ \hline 1 & \text { Drawing preparation } & 2 \text { days } & \text { Paper } & \text { PC, Printer } \\ \hline 2 & \text { Material Preparation } & 0.5 \text { days } & & \\ \hline 3 & \begin{array}{c}\text { Making the sieve for } \\ \text { testing }\end{array} & 2 \text { days } & \text { Mica } & \begin{array}{c}\text { Hand drilling machine with } \\ \text { complete of cutter }\end{array} \\ \hline 4 & \text { Redesign } & 1 \text { days } & \text { Paper } & \text { PC, Printer } \\ \hline 5 & \text { Making the final sieve } & 1 \text { days } & \begin{array}{c}\text { Stainless } \\ \text { steel sheet }\end{array} & \begin{array}{c}\text { Table drilling machine with } \\ \text { complete of tool, file }\end{array} \\ \hline 6 & \begin{array}{c}\text { Making the around wall } \\ \text { of the sieves }\end{array} & 2 \text { days } & \text { Mica } & \begin{array}{c}\text { Hand drilling machine with } \\ \text { complete of cutter, file }\end{array} \\ \hline 7 & \begin{array}{c}\text { Assembling the sieve } \\ \text { and around wall }\end{array} & 1 \text { days } & \begin{array}{c}\text { Screw, } \\ \text { silicon }\end{array} & \text { Screw driver, hand tools } \\ \hline 8 & \text { Making the coin tray } & 1 \text { days } & \begin{array}{c}\text { Mica, } \\ \text { screw }\end{array} & \text { Saw, screw driver, hand } \\ \text { tools }\end{array}\right]$

## Making prototype Evaluate and refine

| No. | Specification | Testing method | Value | Eval uation <br> base on <br> req.ments in <br> Item 2 | Recommen- <br> dation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Weight | Weighing without <br> load | 530 grams | Pass | No-re. |
| 2 | Maximum number <br> of coin per one <br> bath | Trying |  |  | Pass |

## Conclusion



Our mission
Design and develop a product Coin Sorter Machine

## Conclusion

-From the customer needs $\Rightarrow$
Establishing specification $\Rightarrow$ Concept generation $\Rightarrow$ Concept selection $\Rightarrow$ Set up product design Objectives $\Rightarrow$ Product

Architecture $\Rightarrow$ Product design $\Rightarrow$ Make
prototype $\Rightarrow$ Test and refine $\Rightarrow$
Conclusion

## Conclusion

-Finally, we obtained satisfactory results.
These are evidences to affirm that our idea and process are true

- Our prototype can be developed to become a commercial product with very much engagement.


# Thank you Question and Answer 



## COIN SORTER MACHINE

## DEMONSTRATION

